# **Nuveen Real Estate UK Shopping Centre Fund**

### **INVESTMENT POLICY AND OBJECTIVES**

The Fund provides unit holders with the opportunity to access large UK shopping centre assets (with a minimum size of 0.5m sqft)

The objective of the Fund is to deliver to unit holders a Fund total return in excess of the shopping centre component of the Investment Property Databank (MSCI) UK Annual Universe, comprising standing investments, transactions and developments, but excluding any impact of the performance of the Fund

### **INVESTOR CONSTITUENCY**

The Fund is open to UK and overseas tax-exempt and tax-paying non-private investors.

| Fund details                |                                  |
|-----------------------------|----------------------------------|
| Type of fund                | Unauthorised Property Unit Trust |
| Residence                   | Jersey                           |
| Launch date                 | July 2004                        |
| Open/closed-ended           | Closed-ended                     |
| Earliest date of winding up | December 2021                    |
| Year-end                    | December 31                      |
| NAV (GBPm)                  | 143.4                            |

Source: Nuveen Real Estate

| Management/professional advisors |   |
|----------------------------------|---|
| Manager                          | Nuveen Property Management (Jersey) Ltd                         |
| Property advisor                 | Nuveen Real Estate Asset Management Limited                     |
| Fund Manager                     | Stephen Wicks   |
| Corporate trustee                | BNP Paribas Jersey Trust Corporation Ltd and Anley Trustees Ltd |
| Auditors                         | KPMG  |

Source: Nuveen Real Estate

| Investment rates of | return, %                                      |                            |  |           |  |  |
|---------------------|--|----------------------------|--|-----------|--|--|
|                     |  | MSC                        | MSCI/AREF UK Quarterly Property Fund Index** |           |  |  |
|                     | Nuveen Real Estate UK Shopping<br>Centre Fund* | Other<br>balanced<br>funds | All balanced<br>funds                        | All funds |  |  |
| 3 months            | -4.2   | 4.3                        | 4.5  | 4.2       |  |  |
| Year-to-date        | -28.8  | 10.6                       | 10.8   | 10.0      |  |  |
| 12 months           | -28.8  | 12.9                       | 13.1   | 11.5      |  |  |
| 3 years+            | -34.1  | 4.1                        | 4.0  | 2.7       |  |  |
| 5 years+            | -23.0  | 6.2                        | 6.0  | 4.9       |  |  |
| 10 years+           | -11.1  | 7.3                        | 7.0  | 6.4       |  |  |

Source: Nuveen Real Estate

<sup>\*\*</sup>Source: MSCI/AREF UK Quarterly Property Fund Index

| Property investment restrictions                               |     |
|--|-----|
| Maximum development exposure                                   | 25% |
| Maximum speculative development exposure                       | *   |
| Maximum lot-size holding as a standing investment              | *   |
| Maximum lot-size holding permitted at purchase                 | *   |
| Maximum exposure to limited partnerships                       | *   |
| Maximum exposure to joint ventures                             | *   |
| Maximum exposure to closed and open-ended property unit trusts | *   |

Source: Nuveen Real Estate
Note: \*None specified

| Portfolio distribution % |                 |       |
|--------------------------|-----------------|-------|
|                          | Nuveen Real     |       |
|                          | Estate UK       | Total |
|                          | Shopping Centre |       |
| City                     | Fund *          | *     |
| West End                 | *               | *     |
| Midtown                  | *               | *     |
| Rest of London*          | *               | *     |
| South East               | *               | *     |
| South West               | *               | *     |
| Eastern                  | *               | *     |
| West Midlands            | *               | *     |
| East Midlands            | *               | *     |
| North West               | *               | *     |
| Yorkshire & Humberside   | *               | *     |
| North East               | *               | *     |
| Wales                    | *               | *     |
| Scotland                 | *               | *     |
| Northern Ireland         | *               | *     |
| Other                    | *               | *     |
| Cash                     |                 | 3.5   |
| Overall                  | 96.5            | 100.0 |

Note: The fund has interests in only four properties: the geographic distribution of its portfolio has not been provided in order to avoid disclosing the values of these properties individually.

Source: Nuveen Real Estate

| Property Yield           |       |
|--------------------------|-------|
| Net initial yield        | 4.99% |
| Nominal equivalent yield | 7.20% |
| True equivalent yield    | 7.54% |
| Net reversionary yield   | 7.52% |

Source: Nuveen Real Estate

| Voids as %   | of ERV |
|--------------|--------|
| Investments  | 10.34% |
| Developments | 0.00%  |
| Total        | 10.34% |

| Rental income & ERV by type of prop | perty              |                          |
|-------------------------------------|--------------------|--------------------------|
|                                     | Rental income<br>% | Estimated rental value % |
| Shopping centres                    | 100.0              | 100.0                    |
| Overall                             | 100.0              | 100.0                    |

Source: Nuveen Real Estate

| Over Renting and Reve | ersionary Potential, %        | Rent Passing                  |   |  |                               |   |  |                                   |
|-----------------------|-------------------------------|-------------------------------|---|--|-------------------------------|---|--|-----------------------------------|
| Sector                | Rent Passing,<br>GBP Millions | Rent Free , %<br>Rent Passing | Development<br>vacancy, %<br>Rent Passing | Investment<br>vacancy, %<br>Rent Passing | Over rented,%<br>Rent Passing | Reversionary<br>potential,% Rent<br>Passing | Reversionary<br>potential Net of<br>Over renting,%<br>Rent Passing | Market<br>Value,% Rent<br>Passing |
| Shopping centres      | 22.4                          | -                             | -   | 2.1                                      | -                             | 30.5  | -  | 132.4                             |
| Overall               | 22.4                          | -                             | -   | 2.1                                      | -                             | 30.5  | -  | 132.4                             |

<sup>\*</sup>Comprising the ERV of developments in progress or contracted which have not been pre-let

Source: Nuveen Real Estate

| The unexpired term of leases*         |                   |
|---------------------------------------|-------------------|
| Years                                 | % of rent passing |
| 20 years or greater                   | 2.1               |
| 15 years or greater, but less than 20 | 7.3               |

| 10 years or greater, but less than 15 | 5.7  |
|---------------------------------------|------|
| 5 years or greater, but less than 10  | 31.8 |
| Less than 5 years                     | 53.1 |

Notes: \* Includes joint ventures
Source: Nuveen Real Estate

| Joint and Indirect property holdings |        |                                       |              |             |           |                           |
|--------------------------------------|--------|---------------------------------------|--------------|-------------|-----------|---------------------------|
| Holdings                             | Sector | Joint/Indirect                        | Vehicle Type | Ownership % | Valuation | Est. % of total portfolio |
| BULLRING                             | Retail | DIRECT RE -<br>INDIVIDUAL<br>PROPERTY | -            | 33.3        | *         | -                         |
| ST JAMES                             | Retail | DIRECT RE -<br>INDIVIDUAL<br>PROPERTY | -            | 25.0        | *         | -                         |
| -                                    | -      | -                                     | -            | -           | -         | -                         |
| -                                    | -      | -                                     | -            | -           | -         | -                         |
| -                                    | -      | -                                     | -            | -           | -         | -                         |
| -                                    | -      | -                                     | -            | -           | -         | -                         |

Source: Nuveen Real Estate

| Fixed rate borrowings |                     | Vari                                 | Variable rate borrowings |   |                               |
|-----------------------|---------------------|--------------------------------------|--------------------------|---|-------------------------------|
| mount drawn<br>(GBPm) | Average rate<br>(%) | Average<br>unexpired term<br>(years) | Amount drawn<br>(GBPm)   | Rate above<br>LIBOR (incl<br>expenses)<br>(%) | Off bala<br>sheet do<br>(GBPm |
| 00                    | 0.00                | 0.00                                 | 0                        | 0.00%   | 0                             |
|                       | 0.00                | 0.00                                 | 0                        | 0.00%   | 0                             |
|                       | 0%                  | 0.00                                 | 0                        | 0   | 0                             |
|                       | 0                   | 0                                    | 0                        | 0   | 0                             |
| )                     | 0                   | 0                                    | 0                        | 0   | 0                             |

Source: Nuveen Real Estate

| Development exposure*              |                 | Capital value of development                   |       |       |
|------------------------------------|-----------------|--|-------|-------|
|                                    | Not yet started | Cost to<br>complete<br>schemes in<br>progress+ |       |       |
| GBPm                               | 0               | 0  | 0     | 0     |
| % of all directly held properties* | 0.00%           | 0.00%  | 0.00% | 0.00% |

<sup>\*</sup> Includes joint ventures in which the Fund has an interest of 50% or more

Source: Nuveen Real Estate

| Valuations/performance monitors/affiliations              |  |
|---|--|
| Frequency of valuation                                    | Monthly (on the last day of the month) |
| Valuers   | CBRE                                   |
| Portfolio performance monitored by MSCI                   | Yes                                    |
| Constituent of MSCI/AREF UK Quarterly Property Fund Index | Yes                                    |
| Member of the Association of Real Estate Funds            | Full member                            |

Source: Nuveen Real Estate

| Restrictions on holdings of cash/borrowings |            |
|---|------------|
| Maximum total gearing permitted             | 30% of GAV |
| Cash holdings (maximum)                     | None       |
| Cash holdings (minimum)                     | None       |

Source: Nuveen Real Estate

| The contribution of major tenants to rental income   |      |
|--|------|
| Tenant   | %    |
| Next   | 5.5  |
| Zara   | 3.1  |
| Goldsmiths   | 2.8  |
| H&M  | 2.6  |
| River Island   | 2.2  |
| Selfridges   | 2.1  |
| Boots  | 1.8  |
| Superdry   | 1.8  |
| Superdrug  | 1.7  |
| JD Sports  | 1.4  |
| Three largest tenants' contribution to rental income | 11.4 |
| Five largest tenants' contribution to rental income  | 16.2 |
| Ten largest tenants' contribution to rental income   | 25.0 |

Source: Nuveen Real Estate

| Balance sheet/gearing        |                 |                |                      |                    |        |
|------------------------------|-----------------|----------------|----------------------|--------------------|--------|
|                              | Direct holdings | Joint holdings | Indirect investments | Listed investments | Total  |
| Balance sheet (GBPm)         |                 |                |                      |                    |        |
| Properties at valuation      | 48.3            | 305.6          | 0.0                  | 0.0                | 353.9  |
| Listed investments           | 0.0             | 0.0            | 0.0                  | 0.0                | 0.0    |
| Debt                         | -235.5          | 0.0            | 0.0                  | 0.0                | -235.5 |
| Cash                         | 12.7            | 0.0            | 0.0                  | 0.0                | 12.7   |
| Other net assets/liabilities | 12.3            | 0.0            | 0.0                  | 0.0                | 12.3   |
| Total net assets             | -162.2          | 305.6          | 0.0                  | 0.0                | 143.4  |
| Gearing (%)                  |                 |                |                      |                    |        |
| Net debt (cash)/properties   | 461.3           | 0.0            | -                    | -                  | 62.9   |
| Net debt (cash)/equity       | -137.4          | 0.0            | -                    | -                  | 155.3  |

Source: Nuveen Real Estate

| Quarterly data per unit      |           |           |           |           |           |           |           |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| As at                        | 31-Dec-16 | 30-Jun-20 | 30-Sep-20 | 31-Dec-20 | 31-Mar-21 | 30-Jun-21 | 30-Sep-21 |
| Net asset value (GBp)        | 7,915.399 | 3,822.770 | 3,450.771 | 2,827.232 | 2,449.321 | 2,249.914 | 2,189.413 |
| Quarterly distribution (GBp) | 68.890    | -38.550   | -43.860   | -56.940   | -30.120   | -33.240   | -81.790   |
| Yield                        | 3.5%      | 0.5%      | -1.7%     | -5.8%     | -7.1%     | -7.4%     | -8.2%     |

Source: Nuveen Real Estate

### Net asset value

The Fund's net asset value is re-calculated monthly, on the last day of the month. Income is excluded from the calculation, although distributed quarterly.

### **Distributions**

Distributions are declared on a quarterly basis. The record dates for distributions are the quarterly revaluation dates. Distributions are made within 20 business days of the record date.

### Minimum investment/disinvestment

The minimum holding is GBP250,000.

## Creation, transfer and realisation of units

Trades can take place via matched bargains, provided they meet investor criteria and minimum holding tests. The Manager will attempt, where possible, the matching of buying and selling orders.

# Taxation

**Capital Gains Tax** 

Since it is registered in Jersey, the Fund is not subject to UK capital gains tax. Those investors who are subject to tax may be liable to capital gains tax on the redemption or sale of their units in the Fund.

#### **Income Tax**

While distributions of income are made net of income tax, non-taxpayers are entitled to reclaim any tax deducted at source and receive tax vouchers for this purpose.

### Stamp duty reserve tax

The fund's registration in Jersey means that the surrender and issue of units does not attract SDRT.

### **Charges**

#### **Annual fees**

The trustees receive an annual fee, which is payable in arrears, of 0.05% on the first GBP100m of net asset value, 0.04% on the next GBP100m and 0.03% thereafter. The manager is (in addition to reasonable out-of-pocket expenses) entitled to receive a fee of 0.55% pa of the aggregate fund value, and is responsible for the fees of the property advisor.

### **Performance fees**

The Manager is entitled to receive a performance fee based on 20% of the outperformance of the fund's total return relative to the shopping centre component of the MSCI UK Annual Index, plus 1%. (This fee is calculated on a three-year rolling basis.) Performance fees are accrued and are therefore reflected in the quarterly recalculation of the Fund's net asset value.

| Unit holder analysis           |                       |              |
|--------------------------------|-----------------------|--------------|
|                                | Number of unitholders | Total % held |
| Less than 1% of units in issue | 21                    | 13.4         |
| 1% or greater but less than 2% | 6                     | 9.2          |
| 2% or greater but less than 4% | 4                     | 10.9         |
| 4% or greater but less than 8% | 1                     | 4.5          |
| Greater than 8.0%              | 3                     | 62.1         |
| Total                          | 35                    | 100.0        |
| Major investors                |                       |              |
| Largest holder                 | 1                     | 23.8         |
| Three largest holders          | 3                     | 62.1         |
| Five largest holders           | 5                     | 70.4         |
| Ten largest holders            | 10                    | 81.3         |
| Internal/external investors    |                       |              |
| Internal                       | 0                     | 0.0          |
| External                       | 35                    | 100.0        |

Source: Nuveen Real Estate

| Liquidity                            |          |          |            |          |          |          |  |
|--------------------------------------|----------|----------|------------|----------|----------|----------|--|
|                                      | Year to  | Year to  | Year to    | Year to  | Year to  | Year to  |  |
| Period                               | Dec 2016 | Dec 2017 | Dec 2018   | Dec 2019 | Dec 2020 | Dec 2021 |  |
| Issues and redemptions               |          |          |            |          |          |          |  |
| Units in issue as at start of period | 71,675   | 71,675   | 71,675     | 65,515   | 65,515   | 65,515   |  |
| Units issued during period           | -        | -        | -          | 0        | 0        | 0        |  |
| Units redeemed during period         | -        | -        | -6159.7469 | 0        | 0        | 0        |  |
| Units in issue at end of period      | 71,675   | 71,675   | 65,515     | 65,515   | 65,515   | 65,515   |  |
| Unit transfers                       |          |          |            |          |          |          |  |
| Matched bargains                     | -        | 9,119    | -          | 0        | 0        | 0        |  |
| Matched bargains %*                  | 0.0%     | 12.7%    | 0.0%       | 0.0%     | 0.0%     | 0.0%     |  |

<sup>\*</sup> as % of units in issue at the end of the period

Source: Nuveen Real Estate